

# BUSINESS OPPORTUNITY



**\$120,000**

Includes: Inventory  
Equipment  
Start-up Training

**FOR SALE BY OWNER**

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# BUSINESS HIGHLIGHTS

- **Turn-key business** is a well-established picture framing business and local art gallery.
- **Prime location** is on a busy street in downtown Sechelt, BC with repeat customers who travel from all parts of the Sunshine Coast and Vancouver for this specialty business.
- Carries the **largest selection** of picture-framing materials on the Sunshine Coast
- Business is sold with **functioning equipment** in place with a **renewable lease**.
- **Full working inventory** includes mats, glass, frames, hardware, and other framing materials.
- **Year-round steady revenue** comes from quality, custom framing services, local artist consignment, and complementary retail.
- **Up-to-date financial information** is available for serious inquiries.
- The owner is willing to provide **training and transition** to buyers.
- **The asking price of \$120,000** includes equipment, inventory, and start-up training.



# BUSINESS SUMMARY

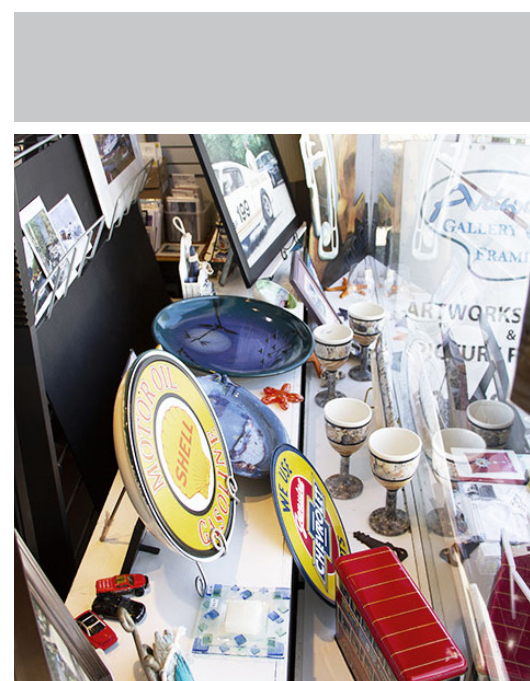
**Artworks Gallery & Framing** is a premier specialty picture framing business with the largest selection of frames and matting on the Sunshine Coast. The business was established in 2005 in Gibsons and moved to Cowrie Street in Sechelt in 2012. It has continually provided a much-needed service to the Coast's arts community and its growing general population for 18 years.

Conveniently located in the main retail shopping area of downtown Sechelt, the business has a solid reputation for local framing needs. **Artworks** is known for its high-quality framing services and exceptional level of customer satisfaction resulting in many repeat and referral customers. Sales have increased steadily over the years and established relationships with suppliers and other vendors exist. This 1,200 sq. ft. storefront enjoys plenty of natural light and foot traffic on a busy retail shopping area.

There is a thriving arts and cultural tourist economy on the Sunshine Coast and **Artworks** is well-positioned to showcase pieces from local artisans. Excellent opportunities also exist for the new owner to increase complementary revenue streams through an online store or by expanding into photo and canvas reproductions.

This business opportunity is ideal for a family business or for an owner-operator passionately interested in the local arts & cultural community. The current owner is prepared to provide training and transition support to the new owner.

The total business price is **\$120,000** which includes equipment, inventory, and start-up training for the new owner.





# LOCATION & FACILITIES

**Artworks Gallery & Framing** is conveniently located on the main street of downtown Sechelt.

The neighbourhood is a mix of boutique shops and services nearby including Ann-Lynn Flowers, Sunstones Gems & Jewelry, Fossillos, Moorestock Outfitters, Trail Bay Source for Sports, cafés, restaurants, medical offices, and more.

This 1,200 sq. ft. space has parking in front of the building on Cowrie Street. The shop offers a full range of custom picture framing services including custom framing, conservation matting, canvas stretching, glass cutting and dry mounting. **Artworks** has partnered with several local artists to display their pieces on consignment. These displays change regularly to help the store maintain a fresh look.

Additionally, the store offers complementary retail and handcrafted items. Some services could be subcontracted to allow a new owner to focus on customer service and increase the net revenue through management initiatives.

There is currently a month-to-month lease in place. The landlord is willing to provide a 3- or 5-year lease term with renewal options.



# VARIOUS EQUIPMENT

**Half of the gallery (450 sq. ft.)** has been allotted specifically to framing. The work area has 2 large worktables with shelving storage. The front gallery area has a design table for framing with drawers and storage. There also a multitude of display units for retail inventory.

## SUBSTANTIAL FRAMING EQUIPMENT INCLUDED IN SALE:

Essential Equipment	Condition	Replacement Value
Acer Laptop	Excellent	\$1,500.00
Canon Printer MF230 Series	Very Good	\$200.00
FrameReady 12 (up to date software)	Excellent	\$1,500.00
Fletcher 3000 - 60" Wall mounted Mat/Glass Cutter	Good	\$4,000.00
Fletcher 2100 - 48" Mat Cutter	Good	\$3,250.00
Seal Masterpiece 500T Drymount Press 26" x 34"	Good	\$5,500.00
Mitre Mite VN 42 Jointer/Underpinner	Very Good	\$4,800.00
Campbell Hausfeld 1.5 HP Air Compressor	Very Good	\$800.00

Other Equipment	Condition	Replacement Value
Fletcher 1100 Oval/Circle Mat Cutter	Good	\$500.00
Shrink Wrapper 36" Arm	Good	\$600.00
Fletcher Frame Master Point Driver	Good	\$220.00
Logan F500-2 Flexi Point Driver	Good	\$105.00
Hand Tools, Rulers & Other Accessories	Good	\$300.00



# GROWTH OPPORTUNITIES

**Additional channels for growth exist for this business.** There is much potential for the new owners to increase revenue through:

- **Organizing art classes**
- **Do-it-yourself framing workshops**
- **Expansion of consignment art sales**
- **Portrait consultations**
- **In-home consultation including delivery of framing, hanging of frames, and other services**
- **Restoration consulting for vintage frames and vintage art**
- **Printing services on paper or canvas**
- **Online sales**



# THE SUNSHINE COAST

The Sunshine Coast is a 180-km stretch of paradise located on the southwest corner of British Columbia. It is known for its laid-back vibe, vibrant communities, and abundant natural beauty.

Sechelt, known as the land between two waters, sits on an isthmus that separates the Sechelt Inlet from the Salish Sea. Its central location on the Coast makes this charming seaside town an ideal shopping and adventure hub and is home to a bustling arts scene.

Getting to Sechelt is just a 40-minute ferry ride from West Vancouver, followed by a scenic drive up Highway 101. Sechelt is named after the original First Nations people of the region - the shishálh.

With plenty of locally owned shops, boutiques, and galleries, Cowrie Street in Sechelt's downtown core is the perfect place to shop for local art & handcrafted goods, books, beads, sporting goods, and clothing. Locals and visitors alike enjoy browsing through the local offerings inside one of the vintage shops for those one-of-a-kind treasures to take home.

**The community has come to be known as the focal point and home to many fantastic festivals and events.**

Enjoy annual events like the Festival of the Written Arts, the Sechelt Arts Festival, Rogue Arts Festival, Hackett Park Arts & Crafts Fair, and the annual Sunshine Coast Art Crawl.

**Do you like to explore the great outdoors? There's a lot to do here!**

Sechelt is an ideal home base for exploring. It's easy to go sightseeing and take day trips to the neighbouring communities.

Sechelt Inlet offers sheltered waters for kayaking, fishing and boating, complete with free, marine-access only campsites. You can enjoy a swim in Trail Bay, Davis Bay or at Porpoise Bay Provincial Park. Experience local fishing, world class scuba diving sites, renowned mountain bike trails, and multiple golf courses.

